

Date:13/02/2013

Τo

BSE Limited Listing Department P.J.Towers, Dalai Street, Mumbai – 400001

BSE - Code: 532660

National Stock Exchange of India Ltd Listing Department, Exchange Plaza, Bandra Kurla Complex, Bandra(E), Mumbai – 400051

NSE-Symbol: VIVIMEDLAB

Dear Sir/Madam

Sub: Outcome of the Meeting of the Board of Directors of the Company - reg

The Board of Directors of the Company at its meeting held on February 13, 2013, inter alia, have resolved and taken note of/approved the following:

- 1. Pursuant to clause 41 of Listing Agreement entered into with the stock exchange, considered and approved the submission of the Unaudited financial results for the Quarter ended December 31,2012 attached herewith;
- 2. The acquisition of the 100% shareholding, subject to the execution of a shareholders' agreement, related documentation and any other legal and regulatory approvals, of Finoso Pharma Private Limited ("Finoso) a Hyderabad based company, engaged in pharmaceutical development services, for an aggregate consideration of Rs.15,00,00,000 (Rupees fifteen Crores Rupee Only) payable in the form of cash, stock (shares of VIVIMED LABS LTD) and deferred milestone payments.

#### **ABOUT FINOSO:**

Finoso is a pharmaceutical development services Company, founded by Dr K R Kumar, a reputed technocrat who has built an experienced team, has established a portfolio of global client relationships. The services include formulation development, analytical development, regulatory filings and quality development





FINOSO has existing infrastructure at Alexandria Knowledge Park, Turkpally, Hyderabad, which can be leveraged within the full value chain of product development services including formulation dossiers, and out-licensing to support Vivimed Labs' pharmaceutical division strategy both in regulated and semi-regulated markets.

The aggregate acquisition consideration of Rs 15 Crores will comprise, subject to receiving shareholders' approval, execution of documentation and compliance with applicable law: (a) an issue of 142,857 equity shares of Rs 10/- each at a price of Rs 350/- per share to the shareholders of Finoso; and (b) and balance consideration of Rs 10 crores in the form of cash or equivalents in one or more tranches linked to milestones to be agreed.

- Considered/approved the Notice to take the consent of members for further issue of Shares to Finoso Pharma Private Limited's share holders in Extra-ordinary General Meeting to be held on March 12<sup>th</sup>, 2013.
- 4. Accepted the Resignation of Shri. C.Ramakrishna as a Director of the Company w.e.f. closing of business hours on January 11, 2013

The Board has placed on record its appreciation for the valuable contribution made by Shri. C.Ramakrishna in steering the Company on its growth path over the years.

An earnings related presentation including business highlights will be uploaded on the company's website www.vivimediabs.com

You are requested to take note of the above.

Yours faithfully

For VIVIMED LABS LTD

SANTOSH VARALWAR

MANAGING DIRECTOR & CEO



INR In Lacs

| ,           |  |                           | 3 Mouths Ended            |                           | 9 Month                    | s Ended                   | Previous Year  Ended    |
|-------------|--|---------------------------|---------------------------|---------------------------|----------------------------|---------------------------|-------------------------|
| \$1.<br>No. | Particulars  | 31 12 2012<br>(Unaudited) | 30.09,2012<br>(Unaudited) | 31.12.2011<br>(Unaudited) | 31.72.2012<br>(Closudited) | 31,12,2011<br>(Unaudited) | 31.03.2012<br>(Audited) |
| 1           | Income From Operations   | W. Think                  | E                         | 17-11-0-1                 | THE THE                    |                           | A STATE OF              |
|             | (a) Net Sales / Income from Operations (Net e) Exclus Duty)  | 27,211.94                 | 26,608.92                 | 16,801.08                 | 81,072.52                  | 41,725.38                 | 66,831.38               |
| ť.          | (b) Other Operating Income   | 226.85                    | 973.71                    | 158.41                    | 1,381.41                   | 178.20                    | 268.23                  |
|             | Total Income From Operations (Net)   | 27,438.79                 | 27,582.63                 | 16,959,49                 | 82,453.93                  | 41,993.58                 | 67,699.61               |
| 2           | Expenses   | 5                         |                           |                           |                            | 1917 - PERMITTA           |                         |
|             | a Cost of Rato Materials Consumed  | 13,990.81                 | 12,497.70                 | A,958,74                  | 40,457.96                  | 24,048,38                 | 35,573.68               |
|             | b.Purclasse of Stock in Trade  |                           | -                         |                           |                            |                           | T.                      |
|             | c. Changes in Inventories of finished Inventories of Finished Goods, Work in Progress and Stock in Trade   | (45.46)                   | 523.15                    | (717.61)                  | (2,496.96)                 | (2,037.42)                | (1,835.31)              |
|             | d. Loydoyer Genefit Expenses   | 932.73                    | 1,240,34                  | 835.59                    | 3,597.40                   | 2,034.60                  | 3,472.45                |
|             | e. Deputation and Amorhisation Expenses  | 1,429.18                  | 1,406.79                  | 689.95                    | 4,248.97                   | 1,333.17                  | 2,678.94                |
|             | J. Other Expenditure   | 8,845.77                  | 7,932.45                  | 4,561,61                  | 25,597.64                  | 5,277.82                  | 16,640.79               |
|             | Total Expenses   | 25,753.63                 | 23,600.44                 | 14,328.28                 | 71,495.02                  | 34,656.55                 | 56,480.55               |
| 3           | Profit / (Loss) from Operations before Other Income, Finance Costs and exceptional items (1 - 2)           | 2,285.76                  | 3,982.19                  | 2,631,21                  | 11,048.01                  | 7,247,03                  | 10,619.06               |
| 4           | Other Income   | +-                        | -                         | -                         | - 1                        | -                         | -                       |
| 5           | Profit / (Loss) from Ordinary Activities before Finance Costs and exceptional items (3 - 4)                | 2,285.76                  | 3,982.19                  | 2,631.21                  | 11,048.91                  | 7,247.03                  | 10,629.06               |
| 6           | Finance Costs  | 984.19                    | 1,075.40                  | 585,85                    | 3,648.65                   | 2,027.64                  | 2,837.54                |
| 7           | Profit / (Loss) from Ordinary Activities after F unce Costs but before exceptional items (5 - 6)           | 1,301.57                  | 2,906.79                  | 2,045,36                  | 7,460.26                   | 5,219.39                  | 7,781.52                |
| S           | Exceptional items  |                           |                           |                           | 10.1                       |                           |                         |
| 9           | Profit / Loss from ordinary activities before Tax (7-8)  | 1,301.57                  | 2,996.79                  | 2,045,36                  | 7,400.26                   | 5,219.39                  | 7,781.52                |
| 10          | Ter Luyeses  | (391.28)                  | 353,09                    | 440.07                    | 540.75                     | 1,735.31                  | 1,457,84                |
| 11          | Net Profit / Loss from ordinary activities after Tax (9 - 10)  | 1,692.85                  | 2,553.70                  | 1,605.29                  | 6,859.51                   | 4,084.08                  | 6,313.68                |
| 72          | Litroordinary Items (surt of tax expenses Rs   | 4.1                       |                           | - 6                       | +                          |                           |                         |
| 1.3         | Net Profit / Loss for period (11 - 12)   | 1,692.85                  | 2,553.70                  | 1,605.29                  | 6,859.51                   | 4,084.08                  | 6,313.68                |
| 14          | Share of Profit / (Loss) of associates   | -                         |                           |                           |                            |                           | -                       |
| 15          | Minority Interest  |                           | - N 19                    |                           |                            | - (-)                     | 1                       |
| 16          | Net Profit / Loss after taxes, Minority Interest and share of Profit / (Loss) of Associates (13 - 14 - 15) | 1,692.85                  | 2,553.70                  | 1,605,29                  | 6,859.51                   | 4,084.08                  | 6,313,68                |
| 17          | Paid up Equity Share Capital (Face value of Rs 10/- each)  | 1,393.39                  | 1,393.39                  | 1,393.39                  | 1,393.39                   | 1,393,39                  | 1,393.39                |
| 18          | Reserve excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year                    | -                         | - 2                       |                           |                            | 100                       | 32,751.20               |
| 19          | Earnings per Share (before Extraordinary Items) (of Rs   |                           | SAFE COL                  |                           | 7                          |                           |                         |
|             | (a) Basic  | 12.15                     | 18.33                     | 11.52                     | 49,23                      | 29.31                     | 45.31                   |
|             | (b) Diluted  | 10.54                     | 15.90                     | 9,99                      | 42.71                      | 25.42                     | 39.31                   |

<sup>1.</sup> The above Consolidated Unaudited Financial Results for the Quarter ended December 31, 2012 have been reviewed by Audit Committee and laken on record by Board of Directors at their meeting held on February 13, 2013.

3. The Company opted to publish only Consolidated Financial Results. Significantly of the Company will be available on Company in the company will be available on Company of the Company of the Company will be available on Company of the Company o

4. As per Accounting Standard 17 on Segment Reporting (AS-17), results of the two Segments. Specialty Chemicals" and "Pharme" are reported.

5. Corresponding munders of previous period / year have been revised, regrouped, adversor measury.

FOR VIVIMED LABS LIMPTED

(SANTOSH VARALWAR) MANAGNIG DHRLCTOR & CEO

Place: Hyderabad Date: 13.02.2013



<sup>2.</sup> Consolidated Figure 2. Statements have been prepared in an order with Accounting Standard 1 (see d by ICAL Consolidated Figure 2.) (i)

Control Healthcare Private Limited (ii) Visioned Lib USA INC. (iii) Klar schen Private Limited (ii) Collection Nobel Lib Private Limited, (i) Visioned Library Limited (iii) Visioned Library Limited (iii) Visioned Library Library Limited (iii) Visioned Library Library Library Library Library (ii) Library (iii) Library (

## VIVIMED LABS LIMITED

# SEGMENT-WISE CONSOLIDATED FINANCIAL RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE - 41 OF THE LISTING AGREEMENT

(INR in Lacs)

|  | 3 Month     | s ended    | 9 Month                                 | s Ended    | ended      |
|--|-------------|------------|---|------------|------------|
| Particulars                              | Unau        | dited      | Unau                                    | Audited    |            |
|  | 31.12.2012  | 31.12.2011 | 31.12.2012                              | 31.12.2011 | 31-03-2012 |
| 1. Segment Revenue                       | 14 - 24 - 8 |            |   |            |            |
| (Net Sales/Income from each segment      |             | A          |   |            |            |
| should be disclosed under this head)     |             |            |   |            |            |
| a. Speciality Chemicals Business         | 9,552.25    | 8,397.60   | 35,292.35                               | 25,533.50  | 33,626.26  |
| b. Pharma Business                       | 17,659.69   | 8,403.50   | 45,780.17                               | 16,191.87  | 33,205.12  |
| Total                                    | 27,211.94   | 16,801.10  | 81,072.52                               | 41,725.38  | 66,831.38  |
| Less: Inter Segment Revenue              |             | 14         | 100000000000000000000000000000000000000 |            |            |
| Net sales / Income from Operations       | 27,211.94   | 16,801.10  | 81,072.52                               | 41,725.38  | 66,831.38  |
| 2.Segment Results(Profit)(+)/Loss(-)     |             |            |   |            |            |
| before tax and interest from each        |             |            | a 5                                     |            |            |
| segment                                  |             |            |   |            |            |
| a.Speciality Chemicals Business          | 1,425.20    | 1,382.90   | 5,291.45                                | 4,509.95   | 6,006.97   |
| b.Pharma Business                        | 860.55      | 1,248.30   | 5,757.45                                | 2,737.08   | 4,612.10   |
| Total                                    | 2,285.75    | 2,631.20   | 11,048.91                               | 7,247.03   | 10,619.06  |
| Less: 1.Interest                         | 984.19      | 585.85     | 3,648.65                                | 2,027.64   | 2,837.54   |
| 2.Other Un-allocable Expenditure net off |             |            |   |            | -          |
| 3.Un-allocable Income                    |             | - 1        |   |            | -          |
| Total Profit Before Tax                  | 1,301.56    | 2,045.35   | 7,400.26                                | 5,219.39   | 7,781.52   |
| 3. Capital Employed                      |             |            |   |            |            |
| a.Speciality Chemicals Business          | 78,450.64   | 55,117.30  | 78,450.64                               | 55,117.30  | 68,235.00  |
| b.Pharma Business                        | 47,961.24   | 41,954.30  | 47,961.24                               | 41,954.30  | 40,330.20  |
| Total                                    | 126,411.87  | 97,071.60  | 126,411.87                              | 97,071.60  | 108,565.20 |

For VIVIMED LABS LIMITED

(SANTOSH VARALWAR) MANAGING DIRECTOR & CEO CABS CHANTED

Place: Hyderabad Date: 13/02/2013

#### VIVIMED LABS LIMITED STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED December 31st, 2012

|            |  |              |              |             |             |               | INR In Lacs                |
|------------|--|--------------|--------------|-------------|-------------|---------------|----------------------------|
|            |  | 3)           | douths Ended |             | 9 Month     | ns Ended      | Previous Year<br>Ended     |
| SI.<br>No. | Particulars  | 31.12.2012   | 30.09.2012   | 31.12.2011  | 31.12.2012  | 31.12.2011    | 31.03.2012                 |
|            |  | (Unaudited)  | (Unaudited)  | (Unaudited) | (Unaudited) | (Unaudited)   | (Audited)                  |
| 7          | Income From Operations   |              |              |             |             | N. C. S. Inc. |                            |
|            | (a) Net Sales / browne from Operations (Net of Excise Duty)  | 17,413.05    | 10,958.42    | 9,275.63    | 31,487,53   | 29,179.40     | 38,289,99                  |
|            | (b) Other Operating Income   | 68.43        | 255,57       | 9.36        | 262.93      | 25.90         | 41.96                      |
|            | Total Income From Operations (Net)   | 11,481.48    | 11,713.99    | 9,284,99    | 31,750.46   | 29.20 30      | 38,331.95                  |
| 2          | Expenses   | J. Carlotte  |              | 1-10-15 150 |             |               | The state of               |
|            | a. Cost of Race Materials Consumed   | 6,464.67     | 6,047.12     | 5,581.04    | 18,987.60   | 18,177.50     | 22,330.02                  |
| _          | h Purchase of Stock in Trade   | -            |              | +           |             | -             |                            |
|            | c. Changes in Inventories of freighed Inventories of Unished Goods, Work-in Progress and Stock in Trade    | 484.36       | 644.46       | (199.09)    | (859.80)    | (824/20)      | (156.78)                   |
|            | d. Employee Benefit Expenses   | 317.96       | 474.23       | 288.77      | 1,067.93    | 823.70        | 7,057,86                   |
|            | e, Deprecation and Amortisation Expenses   | 385.00       | 380,50       | 209.81      | 1,737.73    | 598.99        | 1,055.10                   |
|            | f. Other Expenditure   | 1,779.31     | 1,491.75     | 1,702.53    | 5,313.78    | 4,924.60      | 6,058.23                   |
|            | Total Expenses   | 9,425,30     | 8,977.86     | 7,583.66    | 25,607.24   | 23,695,90     | 30,944.43                  |
| 3          | Profit / (Loss) from Operations before Other Income, Finance Costs and exceptional items (1 - 2)           | 2,056.18     | 2,136.13     | 1,701.93    | 6,143.22    | 5,509.40      | 7,387.52                   |
| 4          | Other Income   | -            |              |             |             | 1000          | -                          |
| 5          | Profit / (Loss) from Ordinary Activities before Finance Costs and exceptional items (3 - 4)                | 2,056.18     | 2,136.13     | 1,701.93    | 6,143.22    | 5,509,40      | 7,387.52                   |
| 6          | Finance Cisila   | 787.10       | 680.81       | 519.64      | 2,362.92    | 1,803,00      | 2,253.49                   |
| 7          | Profit / (Loss) from Ordinary Activities after Finance Costs but before exceptional items (5 - 6)          | 1,269,08     | 1,455.32     | 1,182.29    | 3,780.30    | 3,706.40      | 5.134.02                   |
| S          | Exceptional dems   | The state of |              | E SANS      | 0           |               | The Control of the Control |
| 9          | Profit / Loss from ordinary activities before Tax (7-8)  | 1,269.08     | 1,455.32     | 1,182.29    | 3,780.30    | 3,706.40      | 5,134.02                   |
| 10         | Tax Expenses   | 243.70       | 537.95       | 236.55      | 992.83      | 741.60        | 1,092 57                   |
| 11         | Net Profit / Loss from ordinary activities after Tax (9 - 10)  | 1,025.37     | 927.37       | 945.74      | 2,787.46    | 2,964.80      | 4,041.46                   |
| 12         | Extraordinary Items (net of tax expenses RsLacs)   |              |              |             | AL ST       | I I I I SEPT. |                            |
| 13         | Net Profit / Loss for period (11 - 12)   | 1,025.37     | 917.37       | 545.74      | 2.787.46    | 2,964.80      | 4,041.46                   |
| 14         | Share of Profit / (Loss) of associates   |              | -            |             |             |               | S                          |
| 15         | Minority interest  |              | -            |             |             |               |                            |
| 16         | Net Profit / Loss after taxes, Minority Interest and share of Profit / (Loss) of Associates (13 - 14 - 15) | 1,025.37     | 917,37       | 945.74      | 2,787.46    | 2,964.80      | 4,041.46                   |
|            | Paid up Equity Share Capital (Face value of Rs 10/ each)   | 1393.39      | 1393.39      | 1,390.39    | 1,193.39    | 1,393.39      | 1,393.39                   |
| 18         | Reserve excluding Republished Reserves as per Businer Short of Provious Accounting Year                    |              |              | -           | 33730       | -             | 26,201.50                  |
| 19         | Earnings per Share (before Extenoralmary Items) (of Rs / each) (not annualised)                            | 1            |              | 100         |             |               | -                          |
|            | (a) Basic  | 7.36         | 6.58         | 6.79        | 20.00       | 21.28         | 29.00                      |
|            | (b) Diluted  | 6.38         | 5.71         | 5.89        | 17.36       | 18.46         | 25.16                      |

- 1. The above Standalone Unaudited Financial Results for the Quarter ended December 31st, 2012 have been reviewed by Audit Committee and taken on record by Sound of Directors at their meeting held on February 13.
- 2. The Company opted to publish only Consolidated Formatis. Standalone results of the Company will be available on Company's writte trains variancedlabs, com and also on BSE & NSE websites.
- 3. As per Accounting Standard 17 on Segment Reporting (AS-17), results of the two Segments "Specialty Chemicals" and "Pharma" are reported.
- 4. Corresponding numbers of previous period/year have been revised, regrouped, wherever necessary.

For VIVIMED LABS LIMITED

(SANTOSE VARALINAR) MANAGING ONLEGTOR & CEO

Place: Hyderabad Date: 13/02/2013

## VIVIMED LABS LIMITED

## SEGMENT-WISE STANDALONE FINANCIAL RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE - 41 OF THE LISTING AGREEMENT

(INR in Lacs)

|   | 3 Months   | ended      | 9 Months   | Ended      | Year Ended |
|---|------------|------------|------------|------------|------------|
| Particulars                               | Unaud      | ited       | Unaud      | Audited    |            |
|   | 31.12.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011 | 31-03-2012 |
| 1. Segment Revenue                        |            |            |            |            |            |
| (net sales/income from each segment       |            |            |            | 5.5        |            |
| should be disclosed under this head)      |            |            |            | X 1        |            |
| a.Speciality Chemicals Business           | 8,853.10   | 6,697.29   | 24,283.87  | 21,215.43  | 27,873.35  |
| b.Pharma Business                         | 2,559.94   | 2,578.34   | 7,203.66   | 7,963.99   | 10,416.65  |
| Total                                     | 11,413.04  | 9,275.63   | 31,487.53  | 29,179.42  | 38,289.99  |
| Less, Inter Segment Revenue               |            |            |            | -          |            |
| Net sales / Income from Operations        | 11,413.04  | 9,275.63   | 31,487.53  | 29,179.42  | 38,289.99  |
| 2.Segment Results (Profit) (+) / Loss (-) |            |            |            |            |            |
| before tax and interest from each segment |            |            |            |            |            |
| a.Speciality Chemicals Business           | 1,481.47   | 1,079.92   | 4,805.43   | 3,682.92   | 4,970.17   |
| b.Pharma Business                         | 574.70     | 622.02     | 1,337.78   | 1,826.51   | 2,417.35   |
| Total                                     | 2,056.17   | 1,701.93   | 6,143.21   | 5,509.43   | 7,387.52   |
| Less: 1.Interest                          | 787.10     | 519.64     | 2,362.92   | 1,803.01   | 2,253.49   |
| 2.Other Un-allocable Expenditure          |            |            |            | - 1        | -          |
| 3.Un-allocable Income                     |            |            |            | -          |            |
| Total Profit Before Tax                   | 1,269.07   | 1,182.30   | 3,780.29   | 3,706.42   | 5,134.03   |
| 3. Capital Employed                       |            |            |            |            |            |
| a.Speciality Chemicals Business           | 79,486.78  | 58,960.00  | 79,486.78  | 58,960.00  | 64,436.00  |
| b.Pharma Business                         | 7,068.48   | 9,188.48   | 7,068.48   | 9,188.48   | 6,003.20   |
| Total                                     | 86,555.26  | 68,148.48  | 86,555.26  | 68,148.48  | 70,439.20  |

For VIVIMED LABS LIMITED

Place: Hyderabad Date: 13/02/2013

(SANTOSH VARALWAR) MANAGING DIRECTOR & CEO



| Part |  |                                 |  |  | w.  |  |  |  |  |
|------|--|---------------------------------|--|--|---|--|--|--|--|
|      | Select Information for th  | e Quarter Ende                  | d 31/12/2012                                 |  |   |  |  |  |  |
|      | Particulars  | 3 months<br>ended<br>31/12/2012 | Preceding<br>3 months<br>ended<br>30/09/2012 | Corresponding 3 months ended 31/12/2011 in the previous year | Previous<br>Year<br>ended<br>31/03/201<br>2 |  |  |  |  |
| Α    | PARTICULARS OF SHAREHOLDING  |                                 |  |  |   |  |  |  |  |
| 1    | Public shareholding  |                                 |  |  |   |  |  |  |  |
|      | Number of Shares   | 7642776                         | 76,41,852                                    | 78.57,899  | 73,42,476                                   |  |  |  |  |
|      | Percentage of Shareholding   | 54.85 %                         | 54.84  | 56.39  | 54.85                                       |  |  |  |  |
|      | Promoter and Promoter Group Shareholding   |                                 |  |  |   |  |  |  |  |
|      | (a) Pledged/ Encumbered  |                                 |  | 4-14-1   |   |  |  |  |  |
|      | Number of Shares   | 1577455                         | 1577455                                      | 1052455  | 10,52,455                                   |  |  |  |  |
|      | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 25.07                           | 25.07  | 17.32  | 16.73                                       |  |  |  |  |
|      | Percentage of shares (as a % of the total share capital of the company)                | 11.32                           | 11.32  | 7.55   | 7.55  |  |  |  |  |
|      | (b) Non -encumbered  | 1 16                            |  |  |   |  |  |  |  |
|      | Number of Shares   | 47,13,711                       | 47,14,635                                    | 50,23,588  | 52,39,011                                   |  |  |  |  |
|      | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 74.93                           | 74.93  | 82.68  | 83.27                                       |  |  |  |  |
|      | Percentage of shares (as a % of the total share capital of the company)                | 33.83                           | 33.84  | 36.05  | 37.60                                       |  |  |  |  |

|   | Particulars                                    | 3 months<br>ended<br>31/12/2012 |
|---|--|---------------------------------|
| В | Pending at the beginning of the quarter        | Nil                             |
|   | Received during the quarter                    | 1                               |
|   | Disposed of during the quarter                 | 1                               |
|   | Remaining unresolved at the end of the quarter | Nil                             |



